

Hi

Thank you for considering breezewayhouse for your future build.

Below you will find a brief description of our processes.

## **DESIGN PHASE**

- After your initial meeting with Darren you will be assigned a personal designer who will be in contact with you
- They will work with you at your pace to design your home. This can involve face to face meetings or communication by phone or email
- You will be offered a 3D walk through of your custom designed home by your Designer. This will help you gain a better perspective of what your new home will look like
- This phase is at no cost to you

## **QUOTING PHASE**

- Once you are satisfied with the design it will be quoted
- This process can take up to 2 weeks
- You will then be contacted to set up a meeting with Darren to receive your quote (we always do this in person)
- Your quote will last for 3 months
- On acceptance of the quote you will pay an initial deposit P2 to progress to the next stage

## **CONTRACT PHASE**

- You will be contacted by Sonya our Client Services Manager (CSM) and sent a "Client Letter" to explain the next stage in detail and the things you are responsible for
- This stage is where you choose everything for your house, guided by our CSM
- You will visit our suppliers (plumbing, flooring etc)

- Our cabinet-maker will contact you for a meeting to design your kitchen and all cabinetry
- You will meet with our CSM to make the remainder of selections (eg colours and all internal specs)
- At this stage your electrical plan will be finalised, also guided by CSM and Designer
- On completion of selections your initial quote will be adjusted accordingly
- You are now ready to sign a fixed price contract
- Any changes made post contract signing will incur a variation and administration fee
- This process can take 4-6 weeks

## **CONSTRUCTION PHASE**

- After signing the contract your construction plans are now ready to be sent to Council for approval
- This process usually takes 4-6 weeks and Darren will keep in contact with you during this time
- Once your house is ready to start you will be in the hands of our Project Manager, who will liaise with you during the build and offer you regular on-site visits through to completion and handover

Do not hesitate to contact us while you are making your decision to build.

Regards Darren Scheuerle